

Details to the **New York Sports Clubs (NYSC)** New York County Dental Society Fitness Membership Discount Program

1. **The NYSC Corporate monthly EFT program:**
 - a. NYSC members have eight (8) membership options to choose from when deciding to join the NYSC on the discount program
 - i. You can select either a passport, elite, flagship or our new Lucille Roberts or TMPL membership
 - ii. See attached flyer which lists the rates/access you can choose from
 - b. We don't offer a discount on a club single access retail membership
2. **Your NYSC Corporate Account Manager is:**
 - a. Claudio Guzzo
 - b. Email: Claudio.Guzzo@tsiclubs.com
 - c. Ph: 917.877.1429
 - d. Contact Claudio with any membership questions including enrollments, cancellations and freeze requests
 - e. To enroll, please be sure you provide your ADA number and mention NYSCDS to join
3. **New enrollments to the NYSC NYSCDS discount program receive:**
 - a. \$0 joining fee
 - b. The rest of the month free
 - c. The corporate annual fee (either \$49.99 or \$59.99 depending on the rate/access) applies at the time of joining and due on each anniversary date of enrollment
4. **Monthly billing:**
 - a. Monthly dues are billed on the 1st of each month from a funding source (credit or debit card) you keep on file
 - i. You can manage/view/edit your funding source at any time through your NYSC member online account
 1. For example, if you receive a new debit/credit card and need to replace it on your NYSC account, simply log onto your NYSC account and update your billing information
 2. You can also reserve group exercise classes through your online NYSC account
 3. There is a \$15 resubmit fee if our billing system is unable to deduct your discount dues from the credit/debit card you have on file. Our system re-bills 3 times before the system applies the resubmit fee.
5. **Am I locked into a commit period if I join the NYSC corporate discount program?**
 - a. **No.**
 - i. The corporate membership is month to month (MTM) you may cancel at any time by providing your 30 day notice to cancel
 - ii. No cancellation fee
 - iii. The last dues you are billed will be a pro-rate of those 30 days
6. **Can I freeze my membership instead of cancelling?**
 - a. Yes. You may freeze your membership from 1 month up to 12 months at a time
 - b. A \$15 freeze fee per month frozen is applied

7. **Group exercise classes:**
 - a. Group exercise classes are included in your membership
 - i. If you cannot make your class reservation please be sure you cancel your reservation an hour before the class start time so another member can take your spot – otherwise you will be charged a \$5 no show fee
8. **Family members/Dental office employees:**
 - a. Spread the benefit!
 - b. Your NYSC corporate offers extend to immediate family members and dental employees
 - i. You do not have to be a NYSC member in order to extend the discount to your family member
 - ii. Please contact our Claudio if you wish to enroll a family member or office employee
9. **Can my membership dues go up?**
 - a. All members (retail and corporate) are subject to a dues increase once their initial 12 months of original dues have passed
 - b. Our billing department informs the member 30 days in advance via email or letter sent to the address on file.
 - c. A member may be subject to a dues increase between \$1 - \$10, once a year
 - i. A dues increase is something we try to avoid but at time is necessary in order to keep up with the rising occupancy cost. If a member is subject to a dues increase, the increase is anywhere between \$1 to \$10, once a year
10. **Is there tax on our fitness memberships:**
 - a. There is State tax on fitness memberships in the states New Jersey and Connecticut