DENTISTS' QUARTERLY

DECEMBER 2018 WWW.NYCDENTALSOCIETY.ORG VOLUME 25, NO.4

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January 10

Installation of Officers
The Penn Club

Friday, February 1

Give Kids A Smile

Monday, April 1

General Membership Meeting

Friday, April 12

Speed Learning Symposium



PRESIDENT'S MESSAGE

James E. Jacobs, DMD

Reflections on 2018

Every year I am amazed how fast time goes and this year has been no exception. I have been so honored to be your president this year and have tried to attend as many events and meetings as possible. My executive committee has worked so hard to bring you new events and improve on past yearly activities to make our Society successful, inclusive, and financially sound.

Our Executive Director Diane Laurenzo and her amazing staff work long hours behind the scenes and late at night to bring you all of our events at the new (two years now) Dental Society home. We hosted three political fundraisers this year for NYS Assemblywoman Deborah Glick, newly elected Attorney General of New York Letitia James, and dentist (now Congressman) Dr. Jeff Van Drew, and I'm glad to say all three won.

Below are highlights of the events we have held this year.

- January Installation of Officers and Cocktail Party;
- Give Kids A Smile Event the first Friday in February;
- NYSDA Advocacy Day in February to meet our State Assembly and State Senators:
- Washington Leadership Conference in March to meet our National Congress and Senators and Advocate for Dentistry;
- Held Parliamentary Procedure Workshop with Dr. Steven Gounardes;
- A Leadership Development Conference with four distinguished speakers from the ADA;
- The Membership Committee held a Residents Job Fair;
- Held a two-day Strategic Planning meeting to advance our Society's future;

(continued on page 4)



Join Us! Give Kids A Smile February 1, 2019

Join over 130 volunteers as we bring healthy smiles and oral hygiene education to children in East and West Harlem.

Visit www.gkasnyc.com to volunteer for our largest community event ever!

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From the Education Director



It's late November as I write this, unbelievable as that may seem. The leaves have fallen from the trees, and our thoughts have turned to pumpkins, turkeys, and of course the Greater New York Dental Meeting (GNYDM). Every year, in late November, we are reminded why it is (by far) the most respected and best attended dental meeting in the United States, bringing us educational opportunities in every conceiv-

able aspect of the dental profession. Every year I look forward to the GNYDM with great anticipation, and every year I come away from it with new knowledge, new ideas, and a fresh outlook toward the coming year. However, I also usually come away feeling like I've missed a few opportunities as well. The sheer volume of material presented at the Meeting is staggering. The choices are almost limitless. For every lecture or workshop I attend, there seems to be one or two others that I can't quite fit into my schedule. There is simply no way to see everything, and even if I could, there would be no way to absorb it all in one week.

Fortunately, I don't need to, and neither do you. For the remainder of the year, our own Henry Spenadel Continuing Education Program brings you a steady stream of excellent, carefully selected programs designed to improve our clinical technique, develop new ideas, and hopefully ease some of the burdens of private practice.

We were thrilled to bring in Dr. David Garber from Atlanta, for a full-day, limited attendance course on single tooth replacement in late September. Attendees were treated to an unforgettable day of insights and clinical pearls from one of dentistry's most respected clinicians, in a personalized, intimate learning experience.

In a similar vein, I am pleased to announce that on March 8, 2019 you'll have the opportunity to attend a full day, hands-on clinical photography course with Dr. Andi Miro of the Rosenthal/Apa Group. Dr. Miro is an instructor at NYU's Esthetic Advantage, and a true expert in dental photography. Whether your goal is enhanced esthetic communication, improved diagnostics, or shooting great before/after shots for your website, this promises to be a fun, practical, and enjoyable day. Attendance will be limited to 25 participants, so be sure to sign up early.

Core courses such as CPR and Risk Management will once again be offered in the spring, and thanks to popular demand, we are developing an exciting list of courses for another all-day Speed Learning symposium in April with new speakers and topics.

As the education director for the Society, I try to keep in touch with the GNYDM's Organizing Committee to make some of that excellent programming available to you at other times throughout the year. If there was a workshop or a lecture you missed this year at the Meeting, let us know. It may be something we're able to offer here as well. As always, your suggestions for programs we should be offering are always encouraged. We will also continue to increase the number of opportunities for personalized, handson instruction and lectures by the best our profession has to offer. \blacksquare

Welcome...

DOCCUPATIONS

You fill teeth. We fill jobs.

Our newest partner, **DOC**CUPATIONS, was created by dental educators to make the job seeking and employee hiring process easier. NYCDS members receive a generous 50% discount off the membership fee when registering. To learn more visit www.doccupations.com. Use promo code: **NYCDSDOC** to join today!

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Dentists' Quarterly, ISSN #017522153, is published four times a year by the New York County Dental Society, 622 Third Avenue, New York, NY 10017. © 2018, New York County Dental Society.

The opinions and information in the articles in this publication are those of the authors and do not necessarily reflect those of the Editor, Publication Committee, or the other Officers and Board of Directors of the NYCDS. Subscription \$7.50 per year. Periodicals postage paid at New York, NY, and additional mailing office.

POSTMASTER: Send address changes to: Dentists' Quarterly New York County Dental Society 622 Third Avenue, New York, NY 10017

Transition Planning for Dentists



Peter J. Klein, CFA®, CRPS®, CAP® Managing Director, Partner Klein Wealth Management

The transition from ownership of a dental practice into retirement is a time of uncertainty and anguish for many dental profes-

sionals. The success of this transition, considering the assets tied up in the practice, will likely determine your financial security in retirement. Moreover, the dental practice represents a whole lot more than a number on a balance sheet. This is where years of hard work and dedication have been spent creating meaningful relationships with both patients and staff alike. Here are a few things to keep in mind to ensure that when the time comes you are ready for this transition:

1. Meet With Your Trusted Professionals (Often and Early)

Before making any decisions it is imperative to first meet with your trusted professionals such as your financial advisor, attorney, and accountant. These professionals will help guide you through this transition and ensure actions are taken with your best interest in mind. If you don't already have these professionals in place seek one out by asking loved ones or friends for a recommendation. The earlier in your career you start preparing for the transition the better. For example, having a well-funded pension plan in place will place a lesser burden on the sale of your practice as a primary source of financial stability.

2. Assess Your Current Monetary Situation and Future Goals

Take a moment to evaluate your current expenses and as-

sets. Know where your money is and whether there are any liabilities such as outstanding debts which may need to be taken care of. Locate and organize your financial documents, such as a will or trust and financial statements.

Before creating a successful transition plan you will need to lay out your goals for the transition. How much income you will need during your retirement? Are you seeking to secure future employment for your current staff? Your team of trusted advisors will work with you to determine the feasibility of your expectations and the best plan of action to help guide you towards your goals.

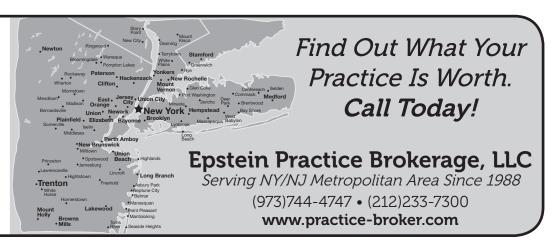
3. Undertaking the Transition

Once you have met with your trusted advisors and determined you are ready for retirement it is time to pursue the transition. Be realistic with your expectations and know that the process from finding a buyer to enjoying your retirement could be a long one. Your advisors will be able to direct you towards the right people to help get things moving. This includes things like meeting with a broker, getting an appraisal conducted on your practice, and pursuing prospective buyers.

The foundation to a successful transition plan is a comprehensive wealth management strategy. It is important to remember that it takes years of planning and commitment to achieve your financial goals. Working with your trusted advisors as early as possible will help ensure you are financially ready for a seamless transition.

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Buying or Selling a Practice? We've got you covered.



Board Member Lectures at September Meeting

embers reconnected after summer vacations at the General Membership Meeting on September 17 when NYCDS Board Member Vera W. L. Tang, DDS, MA, FICD, was the featured lecturer. Dr. Tang gave an interesting lecture on "Receding Gums: Etiology, Treatment, and Prevention" and engaged members with several case studies focusing on the causes of receding gums and the various surgical and non-surgical techniques to resolve gum recession.

Dr. Tang is a Diplomate of the American Board of Periodontology. She is recognized for her work in education and on numerous college and university committees. Dr. Tang is the Clinical Assistant Professor, Vice-Chair and Predoctoral Periodontics Director in the Department of Periodontology and Implant Dentistry at New York University College of Dentistry. She also maintains a private periodontal practice in Manhattan. Several of Dr. Tang's students from NYU attended the lecture.

Prior to the lecture President James Jacobs thanked the Nominating Committee for their work in selecting the nominees for the 2019 officer and director positions. The proposed slate was presented and approved. Dr. Jacobs also thanked Bank of America Practice Solutions, Dentegra Insurance Company, DrFirst, Henry Schein Dental, Mandelbaum Salsberg, MLMIC, and Straumann for their continued support.

Guest lecturer and Board Member Vera Tang (center), with two of her students, Parth Savani (left) and Jesse Rosete (right).



It was a packed space for the September meeting.



PRESIDENT'S MESSAGE

(continued from page 1)

- Hosted a Legislative Committee Event with ADA Chief Economist Dr. Marko Vujicic;
- Co-sponsored the New York Hospital Orthodontic Program Research Symposium;
- Held three all-day Speed Learning Programs each with new speakers and courses;
- Three General Membership Meetings including our posthumous Henry Spenadel Award presentation to Dr. Chester Redhead;
- Held a Legislative/PAC program featuring former ADA President Dr. Maxine Feinberg as guest speaker;
- Our five-day Greater New York Dental Meeting, the largest in the country;
- A large array of Continuing Education courses under the direction of Continuing Education Director Dr. Mitchell Rubenstein; and
- Four events specifically geared for Young Professional dentists.

Those of us in leadership roles continue to work to brand

our Society as the "go to" place for education, government affairs, community service, and fun.

Camaraderie...loyalty...protection of members...knowledge...all parts of how our Society brings us together to help each other. We also are trying to elevate our Society by having several of our members volunteer to serve at the state and national level and we are making great strides in that arena.

Organized Dentistry is doing so much at the city, state and national level that really protects our profession and our members now and for the future. I urge you to get involved at any level because no matter how much you give you will receive it all back tenfold!

In summary, I have enjoyed every day of this year being a part of this great team and hope that next year we all gather together to help our new president, Dr. Richard Lewenson, take us to the next level.

Wishing everyone a safe, prosperous, and joyful holiday season and enjoy your time off with your loved ones.

I have been honored to serve as NYCDS president. ■

FALL GENERAL MEMBERSHIP MEETING

Touching Tribute to R. Chester Redhead at November Meeting

The November 5 General Membership Meeting was a special evening because the Henry Spenadel Award was awarded posthumously to former NYCDS President R. Chester Redhead, DDS, who was beloved by the countless people who knew him. Dr. Redhead, who died last December, overcame many obstacles to become a dentist, eventually becoming a leader within organized dentistry. The Spenadel Award recognizes an individual or organization that has contributed importantly to the advancement of dentistry.

Many members and guests came to honor Dr. Redhead, including former Congressman Charles Rangel, who knew Dr. Redhead well because they shared a love of Harlem and worked on a number of causes together, most importantly, breaking down barriers for people of color. Congressman Rangel and his family were also his patients.

Dr. Redhead inspired so many with his dedication to dentistry, his humanity, style, and quick humor. He was also a mentor to numerous dentists, including Dr. Lawrence Bailey, who shared Dr. Redhead's love of their alma mater, Howard University. Dr. Bailey shared some wonderful stories and jokes that Dr. Redhead used to tell. Dr. Maryann Riordan was his associate before taking over his practice; she now treats many of his loyal, former patients. Her touching tribute emphasized her gratitude to Dr. Redhead for his mastery of dentistry, his inspiration, his positive personality, and his mentorship. Raymond Redhead, Dr. Redhead's son, accepted the award on behalf of the family.

Another young dentist inspired by Dr. Redhead was Dr. Michael L. Bolden, the featured speaker of the evening. They both attended Howard University and treated patients in Harlem. Dr. Bolden shared his own stories and appreciation of Dr. Redhead prior to the start of his lecture, entitled "Periodontics: My 30-Year Journey." As the title suggests, the lec-

ture covered the evolution of periodontic therapies and treatment over time and their impact on the specialty, such as HIV associated lesions in the early 80's leading to new research in the field of periodontology.

Dr. Bolden is a member of the faculty of the Department of Dentistry at Harlem Hospital, were he is Attending Periodontist, working with the General Practice, Oral and Maxillofacial Surgery, and Pediatric Dental residency programs. He is a graduate of Howard University College of Dentistry, where he graduated with honors. Dr. Bolden maintains a private practice limited to the treatment of periodontics and implants in Harlem and the Clinton Hill Section of Brooklyn. He has held numerous leadership roles in the National Dental Association and is a consultant to the legal profession on dental issues.

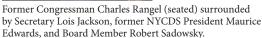
The meeting was also eventful because Steve Kess, vice president of Global Professional Relations, Henry Schein, Inc. and Jennifer Kim Field, executive director of the Henry Schein Cares Foundation, were presented with a check for \$63,130.00 for the Henry Schein Cares Foundation, the charity of choice for 4th Annual NYCDS Charity Golf Outing in September, chaired by Dr. David Koslovsky (see article on page 9).

During the business portion of the meeting the slate of officers to serve in 2019 with President Richard Lewenson was elected: President-Elect Luis Fujimoto, Vice President Lois Jackson, Secretary Ioanna Mentzelopoulou, and Treasurer Mina Kim. Two Directors at Large were elected: Egidio Farone and Kenneth Klonsky. In addition, a change to the bylaws was proposed and approved that brings our membership categories in line with the ADA member categories. The measure was proposed by the Bylaws Committee, chaired by Vice President Luis Fujimoto. Members were encouraged to attend and volunteer for the Greater York Dental Meeting, as well as Give Kids A Smile, taking place on February 1, 2019. Special thanks to MLMIC Insurance Company for their generous sponsorship of this meeting.





(left to right) Past NYCDS President Lawrence Bailey, Congressman Charles Rangel, Raymond Redhead, Maryann Riordan, and guest lecturer Michael Bolden





On behalf of the 2018 Golf Outing Committee Dr. David Shipper (far right) presents a \$63,130.00 check to Steve Kess and Jennifer Kim Field for the Henry Schein Cares Foundation.

MEET YOUR 2019 OFFICERS



Richard J. Lewenson, DDS, president, practiced dentistry in Manhattan for over forty years. Upon graduating from New York University he served as a lieutenant in the Navy. Returning to civilian life he started his own dental

practice on the Upper West Side of Manhattan. In addition to his private practice, between 2001-2005 he served as a dental consultant and Tour Commander in the Office of the Chief Medical Examiner of the City of New York. Following 9/11 he was recognized "for outstanding service and extraordinary unselfish effort" by the Chief Medical Examiner. For this effort he also received the Gosta Gustafson Award of the German Academy of Forensic Odontostomatology. Dr. Lewenson taught both prosthodontics and esthetics at New York University College of Dentistry from 2008 to 2013 as an assistant clinical professor. Prior to his election as president, Dr. Lewenson participated on the Executive Committee in several roles including president elect, vice president, secretary and treasurer. In addition, he has served on many NYCDS committees, including Finance and Legislative, and held several leadership posts, serving on the Society's Board of Directors from 2002-2005, and again from 2014 to the present. Dr. Lewenson has been a delegate to the ADA House of Delegates, as well as the NYSDA House of Delegates. Dr. Lewenson is a Fellow of the American College of Dentists and the New York Academy of Dentistry. He is also a longtime, active volunteer with the Greater New York Dental Meeting.



Luis J. Fujimoto, DMD, president-elect, is a periodontist practicing in midtown Manhattan. Dr. Fujimoto is president of the American Association of Dental Boards (AADB). He received the AADB Citizen of the Year Award

earlier this year and is a past president of the AADB Foundation. Dr. Fujimoto served two terms as chair of the New York State Board of Dentistry for the New York State Department of Education. He is the past chair of the Joint Commission on National Dental Examinations for the American Dental Association. He is also the past chair of the Board of Trustees of the AADB Foundation. Dr. Fujimoto is the past president of the Osseointegration Foundation, the Northeastern Society of Periodontists and of the Eastern Dental Society. Dr. Fujimoto has served in many

positions at NYCDS in addition to being vice president, secretary and treasurer. He served two terms as a member of the Board of Directors (2009-2010, & 1999-2002), and was chair of the NYCDS Finance Committee (2015-2016), chair of the NYCDS/SDDS Joint Audit Committee for the GNY-DM (2015), chair of the Program Committee, chair of the Henry Spenadel Award Committee, chair of the Legislative Committee and chair of the Bylaws Committee. He also served as a delegate to the ADA House of Delegates in 2018 and an alternate delegate (2015-2017, 2001). He is the recipient of multiple fellowships, the ADA Golden Apple Award, and the Leadership Award from the New York State Dental Association.



Lois A. Jackson, DDS, vice president, is a pediatric dentist with offices in lower Manhattan and Brooklyn. Dr. Jackson received her DDS and certificate in Pediatric Dentistry from Columbia University College of Dental Medicine.

Dr. Jackson is an assistant clinical professor of Pediatric Dentistry, a member of the Dean's Advisory Board at Columbia University College of Dental Medicine, and a Diplomate of the American Board of Pediatric Dentistry. She is a member of numerous dental societies including the Pierre Fauchard Society, Omicron Kappa Upsilon, the International College of Dentists, the American College of Dentists, and the American Academy of Pediatric Dentistry. Dr. Jackson served as a Trustee on the Board of the American Academy of Pediatric Dentistry. Dr. Jackson was chair of the New York State Board for Dentistry from 2014-2015. Dr. Jackson is very involved with the Greater New York Dental meeting. She has served as chair of the Pediatric Dental Summit since 2017, chair of New Dentist Program and co-chair of the Outreach Committee since 2013, and a Troubleshooter since 2011. She also co-chaired the GNYDM Emerging Leaders Committee in 2017. Dr. Jackson also has a long history of involvement with NYCDS. Most recently she served as Continuing Education Director from 2016-2017. She served on the Board of Directors several times (2016-present, 2006-2007, 1990-1997) and was chair of the Sesquicentennial Planning Committee (2017-2018). Dr. Jackson held other positions with NYCDS and has chaired numerous committees.

Stay current! Visit www.nycdentalsociety.org regularly.



Ioanna Mentzelopoulou, DDS, secretary, is a board-certified pediatric dentist in private practice since 2002. Dr. Mentzelopoulou received her DDS degree from New York University College of Dentistry in 1999 and her cer-

tificate in pediatric dentistry from Interfaith Medical Center in 2002. Dr. Mentzelopoulou was active in the Second District Dental Society serving as a Board Member from 2003-2005, and as chair of the Second District's New Dentist Committee from 2003-2009. She was a New York State representative to the ADA's New Dentist Committee from 2005-2009. As part of her involvement with NYCDS she has served on the Member Benefits and the Children's Dental Health Committees. She has served on the Give Kids A Smile Steering Committee since 2015. Dr. Mentzelopoulou was Finance Committee chair and NYCDS treasurer for a two-year term (2017-2018), and she has served on the Board of Directors since 2014. She was a delegate to the ADA House of Delegates in 2018 and an alternate delegate 2016-2017. Dr. Mentzelopoulou is a member of the American College of Dentists, the American Board of Pediatric Dentistry and the American Academy of Pediatric Dentistry.



Mina C. Kim, DDS, treasurer, is a general dentist in private practice in midtown Manhattan since 2011. Dr. Kim graduated from Columbia University College of Dental Medicine in 2010 and received her B.A. in Economics and Math-

ematics from Barnard College. She has maintained a connection to her alma mater as an Executive Board Member of the Columbia University College of Dental Medicine Alumni Association, serving as secretary since 2017. Dr. Kim was an ADA Institute of Diversity in Leadership Fellow (2016-2017) and co-founder of the Woman-to-Woman Network along with Dr. Lois Jackson. Dr. Kim has been on the NYCDS Board of Directors since 2015. She has served as the New Dentist representative to NYSDA since 2015. Dr. Kim participates on numerous NYCDS committees and founded the NYCDS Give Kids A Smile Day volunteer initiative in 2014. She is also involved with the Greater New York Dental Meeting, and participates in numerous volunteer roles related to dentistry and beyond.

Thank You to Our 2018 Board of Directors



(left to right back row) Steven Moss, Immediate Past President Ken Cooperman, President-Elect Richard Lewenson, President James Jacobs, Vice President Luis Fujimoto, Education Director Mitchell Rubinstein, Layne Martin, Robert Sadowsky, Ken Klonsky, and NYSDA Trustee David Shipper. (left to right front row) Vera Tang, Treasurer Ioanna Mentzelopoulou, Advisory Deborah Weisfuse, Mina Kim, Suchie Chawla, Michelle Lee, Secretary Lois Jackson, and Executive Director Diane Laurenzo. Not pictured: Katherine Park and Adam Silevitch

Associate Agreement Workshop

New dentists, residents, and students found the *Know Before You Sign: Associate Dental Agreements* workshop on October 4 to be very informative and eye-opening. They learned much about the important business and legal side of dentistry that is not taught in school. Bill Barrett, CEO, Mandelbaum Salsburg, used real-world examples of what to look for (and look out for) in Associate Agreement contracts and offered advice on how to negotiate compensation, restrictive covenant clauses, and more.

Columbia University Dental School students at the Associate Agreement workshop in October.



Bill Barrett, CEO, Mandelbaum Salsburg, speaking with attendees about associate agreements.



Wine, Cheese, and "Cheese"

We could have called it Wine, Cheese, and "Chill" because that is exactly what everyone loved about the event for Young Professionals on November 7—the chance to chill with new and long-time colleagues in a relaxed setting. There was also the opportunity to get a professional headshot taken which was an added bonus. Stay-tuned for more events geared for new dentists in 2019!

Mingling at the Wine, Cheese, and "Cheese" event.



(left to right) Bernice Wong, Marcus Johnson, Howard Spruill, and Melissa Mazlin take a moment for a group photo.

Speaking of Headshots...

Do you have a photo on the ADA's Find-a-Dentist search engine? If not, visit ADA.org/findadentist to log in and update your profile. It takes less than five minutes to update your profile. Profiles with photos get 11 times more clicks that those without. Don't miss out on the campaign to help ADA members, like you, succeed.

Get found by patients—
update your Find-a-Dentist
profile today!

The Political Action and Legislative Committees of NYCDS hosted former ADA President Maxine Feinberg and special guest New York City Councilmember Mark Levine for a very informative and important evening.

Left to right: NYCDS President
James Jacobs, President-Elect
Richard Lewenson, Political Action
Committee Member Maryann
Riordan, Legislative Chair Deborah
Weisfuse, former ADA President
Maxine Feinberg, Political
Action Committee Chair James
Doundoulakis, and Political Action
Committee Treasurer Lloyd Klausner





NYC Councilmember and Chair of the Council's Committee on Health, Mark Levine.

Report on the ADA's House of Delegates Meeting



By Ken Cooperman, DDS Immediate Past President

The 2018 American Dental Association House of Delegates meeting was held in mid-October. NYCDS executive committee members Jim Jacobs, Luis Fujimoto, Ioanna

Mentzelopoulou and Kenneth Cooperman were members of the New York State caucus; along with David Shipper, our ADA trustee.

The mission of the House is two-fold: first, to address the pressing issues facing our chosen profession, and second, to elect the future leaders of the ADA.

We are pleased to report that a New York State dentist, Dr. Chad Gehani from Queens, has been selected to become President-Elect of the American Dental Association. It was a close race between four highly qualified candidates. Dr. Gehani traveled across the country in advance of our meeting, promoting his message of leadership and inclusion. The fact that he won is not only exciting for us, his New York State colleagues, but also resonated across the globe; as the first Indian American president of the ADA, his election is also news abroad in India! We extend our heartfelt congratulations to Dr. Gehani, and look forward to an exciting and productive period of leadership in the immediate future!

Regarding the business of the House of Delegates: one of the issues that proved to be most contentious involved the role of the ADA in establishing dental coverage through Medicare. As the dental needs of the geriatric population are increasing, the ADA recognizes a responsibility to address both the needs of these patients while also representing the interests of the dentists. After much debate, the Board of Trustees was tasked with the creation a sub-committee to formulate an official ADA policy.

There was also great discussion about the mechanism of continued funding of the last year of the successful but expensive Find-a-Dentist pilot program. There have been photo sessions scheduled intermittently here at NYCDS, to take headshots to populate members' dentist profiles on the ADA website. This initiative has generated over 3.8 million searches, which has exceeded expectations. There was also debate about funding for search engine optimization for the ADA, to maintain its relevance as an online resource that benefits both patients and dentists alike.

Another issue addressed was the competing and various requirements for dental licensure, which vary from state to state. A Comprehensive Policy on Dental Licensure was adopted, in order to help consolidate the many ADA policies into one clear statement. New York State has been a leader in innovation, adopting its PGY-1 model of dental licensure, ensuring that there is a path to earn a dental license using a non-patient licensing exam. This issue is of great import to our students and young graduates, among others. Other issues such as opioid prescribing and the investigation of geriatric dentistry as a sub-specialty were also addressed.

In all, it was a successful meeting.

4th Annual Charity Golf Outing Revenues Exceeded Expectations!

Blue skies and manicured greens welcomed a full field of 72 golfers (including two Special Olympic golfers, along with 12 volunteers and 25 guests) to the Fresh Meadow Country Club in Lake Success, New York, for the New York County Dental Society's 4th Annual Charity Golf Outing on September 24.

This year's charity partner was the Henry Schein Cares Foundation, whose mission is to "help health happen" by expanding access to care for at-risk and underserved populations. "The 4th Annual NYCDS Outing was a tremendous success in raising money for the Henry Schein Cares Foundation," said Committee Chair David Koslovsky, DDS. "I am proud of the NYCDS Golf Outing Committee and our friends at Henry Schein as the decisions and changes we made this year helped in raising the most money ever for this event." With gross revenues more than \$27,000.00 higher than the previous year, the Committee was thrilled to be able to present a check for \$63,130.00 to the Henry Schein Cares Foundation, the first charity the Golf Outing Committee has donated to that supports oral care and oral cancer treatment.



Members of the 2018 Golf Outing Committee (left to right) Ronnie Klein, David Sherman, Michael Donovan, Edward Gottesman, Mina Kim, David Shipper, Suchie Chawla, Golf Committee Chair David Koslovsky, and NYCDS Officer Ioanna Mentzelopoulou.

Thank you to the many sponsors, attendees, and volunteers that made this such a successful event. Hope to see you all again at the 2019 outing!

The Ethics Corner

By Julie Connolly, DDS, Ethics Committee Chair



A Digital Dental Ethics Resource

Each fall the American College of Dentists holds its annual meeting which focuses on the areas of Ethics, Professionalism, Excellence and Leadership. This year one of the speakers at the annual meeting, Professor Lawrence Garetto, MS, PhD, held

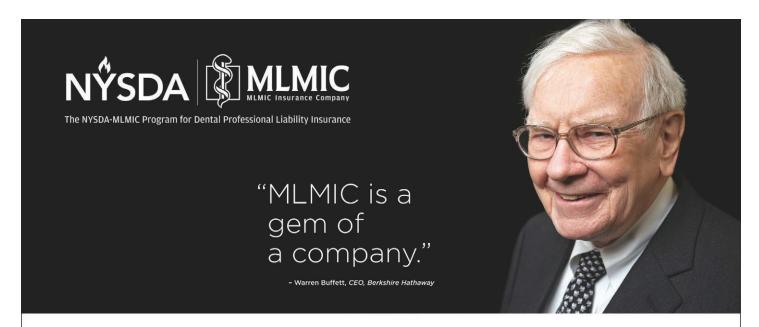
a talk on "Recognizing and Managing the Ethical Dimension of Dental Practice using Video Dilemma Cases." These video dilemmas, developed by Dr. Garetto and others at Indiana University School of Dentistry and available on the website www.dentalethics.org/videodilemmas.htm, are a helpful tool for anyone interested in delving into ways ethics is involved in our day-to-day dental practices. The videos present realistic scenarios which touch on topics concerning patient treatment requests that conflict with the dentist's assessment of care needed, access to care, patient requests regarding insurance submissions, patients who engage in inappropriate behavior towards dental staff members, and care of adolescent patients (coming soon).

One new video, not yet posted online, was also presented at the talk. It reviewed the question of competence

in a geriatric patient. The patient at the center of the video had shown changes in her memory and comprehension over time. The treating dentist was unsure if he should proceed with the care she needed as he questioned if she could consent to care. Accordingly, this case focused on the relationship between informed consent and a patient's decision-making capability. Dr. Garetto used it as a platform to discuss the key elements of decision capacity, as described by his colleague Dr. Susanne Benedict. These key elements are as follows:

- 1. Understanding of the information presented;
- 2. Appreciation of the information as it applies to their condition:
- 3. Reasoning about the advantages/disadvantages with respect to their values;
- 4. Communicate a choice that is stable over time.

I encourage NYCDS members to visit these videos on the American College of Dentists website. They can be used for intra-office training with staff and doctors as well as for study clubs and professional meetings.



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The New York County Dental Society Welcomes Our Newest Members

August, September, October 2018

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DENTISTS' QUARTERLY

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Henry Spenadel Continuing Education Program, New York County Dental Society

Winter 2019 Continuing Education Program Calendar

February	/ 2019			
F-2/1		9:30 AM - 4:30 PM	Dentistry for the Older Patient to Improve Overall Health	Arnold Liebman, DDS
F-2/8		9:00 AM - 1:00 PM	Basic Life Support/ CPR Certification Course (hands-on)	Marc Reilly/ Rescue Resuscitation
W-2/27	NEW!	9:30 AM -12:30 PM	Open, Closed, or Digital? Implant Impression Techniques	Isaac Hakimi/ Streamline Dental Lab
March 2	019			
F-3/1		9:30 AM - 4:30 PM	Advanced Adhesive Dentistry & the Supra-Gingival Protocol	Jose-Luis Ruiz, DDS
W-3/6		9:30 AM - 4:30 PM	Uncomplicating Esthetic Challenges: Everything About Veneers	K. Michael Ghalili, DDS, MSD
F-3/8	NEW!	9:30 AM - 4:30 PM	Digital Photography (hands-on)	Andi-Jean Miro, DDS
W-3/13		9:30 AM - 4:30 PM	My Patient Has Cancer, Now What? Dental Oncology 101	Lauren Levi, DMD
W-3/20		9:30 AM - 4:30 PM	Cosmetic Pearls for the General Practitioner	Marty Zase, DMD, MAGD
W-3/27		9:30 AM -12:30 PM	Mastering Pain Control and Anxiety in the Dental Office	Zev Schulhof, DMD, MD
April 20	19			
W-4/3		9:30 AM -12:30 PM	Contemporary Implant Removable Prostheses (hands-on)	Kenneth Kurtz, DDS, FACP
W-4/10	NEW!	9:00 AM - 1:00 PM	Risk Management Course	Kevin Henner, DMD/ Michael Kelly, Esq.
F-4/12	NEW!	8:30 AM - 4:30 PM	Speed Learning: 6 Speakers 6 Hours 6 Credits	6 new speakers
W-4/17		9:00 AM - 1:00 PM	Basic Life Support/ CPR Certification Course (hands-on)	Marc Reilly/ Rescue Resuscitation